

Fund Auditor  
League Tables

Global  
Funds and AuA

Reporting Period  
Apr 2023 - Apr 2024



**CONVERGENCE**

OPTIMAL PERFORMANCE

# Table of Contents

<b><u>Slide Description</u></b>	<b><u>Page#</u></b>
Fund Auditors League Table - Funds	4
Fund Auditor Peer Groups – Fund Growth and Market Share	5
Fund Auditors - League Table – AuA	6
Fund Auditor Peer Groups – AuA Growth & Market Share	7
About Convergence	8
Additional Analytics available for Fund Auditors	9
Terms used in Our League Tables	10
Disclaimer	11
Convergence Leadership Team	12

# About this League Table Report (2022 Upgrade)

- Our League Tables leverage the most comprehensive database of active funds and advisers in the market. Convergence is the only firm to have a complete set of advisers and funds including:
  - SEC registered private and public funds and advisers
  - State registered private and public funds and advisers
  - Unregistered private funds and advisers
  - EU UCITS and private funds
  - Non-pooled investment entities
- Additional Auditor League Tables for Funds and AuA are available to Convergence Clients in the following cuts:
  - Private Funds, and within private funds, in the following sub-cuts
    - Hedge, Private Equity, Real Estate, Venture Capital, Securitized Assets, Hybrid and Liquidity Funds
  - Public Funds and within public funds, in the following sub-cuts
    - By fund strategy (30+)
- Effective with the publication of our January 2022 League Tables, Convergence considers Auditor acquisitions as part of the growth metrics which now includes combined organic and inorganic growth.

# Fund Auditor League Table – Global Funds

Convergence - Apr 2024 League Tables - Auditor Market Segment - Funds										
All Auditors	Apr -24 # FR	Apr -23 # FR	23-24 Change	23-24 Change %	Market Share-24	Market Share-23	23-24 Change %	Apr -24 Rank	Apr -23 Rank	23-24 Change
PRICE WATERHOUSE COOPERS	28,055	27,665	390	1.4%	10.7%	10.8%	-1.0%	1	1	0
ERNST YOUNG	23,109	22,810	299	1.3%	8.8%	8.9%	-1.1%	2	2	0
KPMGRK	19,175	18,976	199	1.0%	7.3%	7.4%	-1.3%	3	3	0
DELOITTE TOUCHE	16,836	16,340	496	3.0%	6.4%	6.4%	0.6%	4	4	0
EISNERAMPER	4,816	4,721	95	2.0%	1.8%	1.8%	-0.4%	5	5	0
RSM	4,110	3,852	258	6.7%	1.6%	1.5%	4.2%	6	6	0
BDO USA	3,834	3,757	77	2.0%	1.5%	1.5%	-0.3%	7	7	0
GRANT THORNTON	2,743	2,369	374	15.8%	1.0%	0.9%	13.1%	8	8	0
FRANK RIMERMAN CO	2,454	2,127	327	15.4%	0.9%	0.8%	12.7%	9	9	0
COHNREZNICK	1,813	1,543	270	17.5%	0.7%	0.6%	14.7%	10	10	0
RICHEY MAY CO	1,527	1,392	135	9.7%	0.6%	0.5%	7.1%	11	12	1
COHEN & CO	1,512	1,457	55	3.8%	0.6%	0.6%	1.3%	12	11	-1
MOSS ADAMS	1,297	546	751	137.5%	0.5%	0.2%	132.0%	13	21	8
WEAVER	1,275	1,072	203	18.9%	0.5%	0.4%	16.1%	14	14	0
SPICER JEFFERIES	1,181	1,323	-142	-10.7%	0.4%	0.5%	-12.8%	15	13	-2
BAKER TILLEY VIRCHOW KRAUSE	842	741	101	13.6%	0.3%	0.3%	11.0%	16	16	0
MAZARS	819	822	-3	-0.4%	0.3%	0.3%	-2.7%	17	15	-2
PLANTE MORAN	787	721	66	9.2%	0.3%	0.3%	6.6%	18	17	-1
SENSIBA SAN FELIPO	707	701	6	0.9%	0.3%	0.3%	-1.5%	19	18	-1
WITHUM SMITH BROWN	664	700	-36	-5.1%	0.3%	0.3%	-7.4%	20	19	-1
MARCUM LLP	586	578	8	1.4%	0.2%	0.2%	-1.0%	21	20	-1
FORVIS	504	489	15	3.1%	0.2%	0.2%	0.6%	22	22	0
MAYER HOFFMAN MCCANN	391	364	27	7.4%	0.1%	0.1%	4.9%	23	23	0
TAIT WELLER BAKER	362	361	1	0.3%	0.1%	0.1%	-2.1%	24	24	0
CROWE HORWATH	344	290	54	18.6%	0.1%	0.1%	15.8%	25	27	2
<b>TOP 25 AUDITORS</b>	<b>119,743</b>	<b>115,717</b>	<b>4,026</b>	<b>3.5%</b>	<b>45.6%</b>	<b>45.1%</b>	<b>1.0%</b>			
ALL OTHER	9,443	9,135	308	3.4%	3.6%	3.6%	0.9%			
NOT REPORTED	12,385	11,312	1,073	9.5%	4.7%	4.4%	6.9%			
AUDITOR NOT REQUIRED	22,174	19,840	2,334	11.8%	8.4%	7.7%	9.1%			
UNATTRIBUTED	99,021	100,590	-1,569	-1.6%	37.7%	39.2%	-3.9%			
<b>TOTAL RELATIONSHIPS</b>	<b>262,766</b>	<b>256,594</b>	<b>6,172</b>	<b>2.41%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>0.0%</b>			
<b>TOTAL UNIQUE FUNDS</b>	<b>260,802</b>	<b>254,544</b>	<b>6,258</b>	<b>2.46%</b>	<b>99.3%</b>	<b>99.2%</b>	<b>0.1%</b>			

# Fund Auditor Peer Analysis – Global Funds - Growth and Market Share

## Best and Worst Performing Peer Groups

- Auditors ranked 11-25 registered the highest growth in funds
  - Funds increased 10.74%, or 4.46x the market
  - Market share increased from 4.50% to 4.87%
    - An increase of 8.14%
  
- Auditors ranked 1-4 registered the smallest growth in funds
  - Funds increased 1.61%, or 0.67x the market
  - Market share decreased from 33.43% to 33.18%
    - A decrease of 0.77%

Peer Group Performance by Fund Relationships						
Auditor	Y-Y Growth	Growth vs-MKT	SOM 2024	SOM 2023	SOM Change	SOM Change %
Peer Group Analysis	Growth		2024	2023	Change	Change %
Market Growth Funds	2.46%		100%	100%		
Market Growth Relationships	2.41%		100%	100%		
Auditors Ranked 1-4	1.61%	0.67	33.18%	33.43%	-0.26%	-0.77%
Auditors Ranked 5-10	7.63%	3.17	7.52%	7.16%	0.37%	5.10%
Auditors Ranked 11-25	10.74%	4.46	4.87%	4.50%	0.37%	8.14%
All Other Auditors	3.37%	1.40	3.59%	3.56%	0.03%	0.94%
Not Reported	9.49%	3.94	4.71%	4.41%	0.30%	6.91%

# Fund Auditor - League Table - Global Assets

Convergence - Apr 2024 League Tables - Auditor Market Segment - Fund Assets										
All Auditors	Apr -24 FR-AuA	Apr -23 FR-AuA	23-24 Change	23-24 Change %	Market Share-24	Market Share-23	23-24 Change %	Apr -24 Rank	Apr -23 Rank	23-24 Change
PRICE WATERHOUSE COOPERS	\$29,751.8	\$25,572.0	\$4,179.8	16.3%	33.8%	32.6%	3.7%	1	1	0
ERNST YOUNG	\$12,316.0	\$11,360.8	\$955.2	8.4%	14.0%	14.5%	-3.3%	2	2	0
DELOITTE TOUCHE	\$11,583.6	\$10,266.7	\$1,316.9	12.8%	13.1%	13.1%	0.6%	3	3	0
KPMGRK	\$7,185.7	\$6,525.2	\$660.5	10.1%	8.2%	8.3%	-1.8%	4	4	0
BDO USA	\$578.0	\$594.2	-\$16.2	-2.7%	0.7%	0.8%	-13.3%	5	5	0
RSM	\$563.9	\$511.6	\$52.3	10.2%	0.6%	0.7%	-1.7%	6	7	1
GRANT THORNTON	\$563.5	\$533.5	\$30.0	5.6%	0.6%	0.7%	-5.8%	7	6	-1
COHEN & CO	\$536.1	\$459.5	\$76.6	16.7%	0.6%	0.6%	4.0%	8	8	0
EISNERAMPER	\$239.0	\$222.7	\$16.3	7.3%	0.3%	0.3%	-4.3%	9	9	0
FRANK RIMERMAN CO	\$171.7	\$160.3	\$11.4	7.1%	0.2%	0.2%	-4.5%	10	10	0
TAIT WELLER BAKER	\$153.3	\$140.7	\$12.6	9.0%	0.2%	0.2%	-2.8%	11	11	0
MAZARS	\$131.2	\$125.3	\$5.8	4.7%	0.1%	0.2%	-6.7%	12	12	0
COHNREZNICK	\$96.2	\$97.6	-\$1.4	-1.4%	0.1%	0.1%	-12.1%	13	13	0
PLANTE MORAN	\$88.0	\$83.4	\$4.5	5.4%	0.1%	0.1%	-6.0%	14	14	0
BAKER TILLEY VIRCHOW KRAUSE	\$77.3	\$74.2	\$3.1	4.1%	0.1%	0.1%	-7.1%	15	15	0
MAYER HOFFMAN MCCANN	\$52.7	\$51.2	\$1.5	2.9%	0.1%	0.1%	-8.3%	16	16	0
MARCUM LLP	\$50.4	\$37.4	\$13.0	34.6%	0.1%	0.0%	20.0%	17	21	4
WEAVER	\$49.6	\$44.1	\$5.5	12.5%	0.1%	0.1%	0.3%	18	17	-1
EDELSTEIN	\$48.6	\$22.4	\$26.1	116.4%	0.1%	0.0%	92.9%	19	26	7
MOSS ADAMS	\$48.2	\$40.9	\$7.3	17.8%	0.1%	0.1%	5.0%	20	19	-1
RICHEY MAY CO	\$43.6	\$30.6	\$13.0	42.7%	0.0%	0.0%	27.2%	21	25	4
WITHUM SMITH BROWN	\$40.6	\$36.6	\$4.0	10.9%	0.0%	0.0%	-1.1%	22	22	0
SENSIBA SAN FELIPO	\$35.8	\$33.2	\$2.6	7.8%	0.0%	0.0%	-3.9%	23	23	0
CROWE HORWATH	\$32.8	\$32.0	\$0.8	2.4%	0.0%	0.0%	-8.7%	24	24	0
FORVIS	\$29.2	\$41.9	-\$12.7	-30.4%	0.0%	0.1%	-37.9%	25	18	-7
<b>TOP 25 AUDITORS</b>	<b>\$64,466.8</b>	<b>\$57,098.1</b>	<b>\$7,368.7</b>	<b>12.9%</b>	<b>73.2%</b>	<b>72.7%</b>	<b>0.7%</b>			
ALL OTHER	\$474.8	\$461.8	\$13.0	2.8%	0.5%	0.6%	-8.3%			
NOT REPORTED	\$2,204.6	\$2,126.3	\$78.3	3.7%	2.5%	2.7%	-7.6%			
AUDITOR NOT REQUIRED	\$1,466.0	\$1,306.8	\$159.2	12.2%	1.7%	1.7%	0.0%			
UNATTRIBUTED	\$19,500.0	\$17,563.8	\$1,936.2	11.0%	22.1%	22.4%	-1.0%			
<b>TOTAL RELATIONSHIPS</b>	<b>\$88,112.3</b>	<b>\$78,556.8</b>	<b>\$9,555.5</b>	<b>12.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>0.0%</b>			
<b>TOTAL UNIQUE FUNDS</b>	<b>\$87,775.2</b>	<b>\$78,252.1</b>	<b>\$9,523.1</b>	<b>12.2%</b>	<b>99.6%</b>	<b>99.6%</b>	<b>0.0%</b>			

## Best and Worst Performing Peer Groups

- Auditors ranked 1-4 registered the highest AuA growth
  - AuA increased 13.24%, or 1.09x the market
  - Market share increased from 68.39% to 69.04%
    - An increase of 0.96%
- Auditors ranked >25 registered the lowest AuA growth
  - AuA increased 2.82%, or 0.23x the market
  - Market share decreased from 0.59% to 0.54%
    - A decrease of 8.33%

Peer Group Performance by Fund Assets						
Auditor	Y-Y	Growth	SOM	SOM	SOM	SOM
Peer Group Analysis	Growth	vs-MKT	2024	2023	Change	Change %
Market Growth Assest	12.17%		100%	100%		
Market Growth Relationships	12.16%		100%	100%		
Auditors Ranked 1-4	13.24%	1.09	69.04%	68.39%	0.66%	0.96%
Auditors Ranked 5-10	6.87%	0.56	3.01%	3.16%	-0.15%	-4.72%
Auditors Ranked 11-25	9.62%	0.79	1.11%	1.13%	-0.03%	-2.27%
All Other Auditors	2.82%	0.23	0.54%	0.59%	-0.05%	-8.33%
Not Reported	3.68%	0.30	2.50%	2.71%	-0.20%	-7.56%

# About Convergence

- Founded in 2013, Convergence provides independent insights into important trends and challenges facing our clients in the fast-growing and dynamic asset management industry by using alternative data and data science analytics.
- Our insights help clients grow revenue, improve efficiency and identify and manage risks.
- Our clients include Asset Managers, Institutional Investors and Service Providers.
- Our founders, are former C-Suite executives in hedge funds, private equity funds, broker-dealers and securities exchanges.
- We are headquartered in South Norwalk, CT and operate in New Jersey and Hyderabad, India.
- For additional information please contact John Phinney @ 203-956-4824 or George Gainer @ 203-956-4824 or to learn more about how Convergence can help you.



# Additional Analytics Available for the Fund Auditor Segment

**Convergence offers several additional datasets and analytical tools that can be used to support business development and risk management efforts...**

- **Competitive Analysis (Business Development)**
  - Compare your growth and market share to a defined peer group in multiple fund type segments
  - Growth is broken down in up to 9 growth factors, each which reveals a story
- **Client New Fund Flow Analytics (Business Development)**
  - Identify new flows into client funds
  - Allows you to determine if you are getting your fair share of the change
- **Clients at Risk (Client Management)**
  - Convergence predictive analytics can identify clients likely to move their business to a competitor in full, or partially through diversification
- **Client Operational Risk Profiles (Risk Management)**
  - Convergence proprietary risk factors can identify high-risk business conditions in your prospective or existing clients that can create financial and reputational risk to your firm
- **ESG Business Profiles**
  - Convergence measures the ESG sensitivity of investment advisers. This differs from ESG investing measurement and complements your work on ESG investing.

# Terms Used in Our Fund Auditor League Tables

- **Global Funds and Assets**
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence can attribute to one or more Fund Auditors.
- **US Funds and Assets**
  - Measures public and private funds and assets domiciled in the US that Convergence can attribute to one or more Fund Auditors.
- **Non-US Funds and Assets**
  - Measures public and private funds and assets domiciled outside the United States that Convergence can attribute to one or more Fund Auditors.
- **Not Reported – Global – US – Non-US Funds and Assets**
  - Measures public and private funds and assets domiciled in US and non-US locations that are being serviced by the investment adviser or a controlled affiliate.
- **Not Applicable – Global – US – Non-US Funds and Assets**
  - Measures public and private funds and assets domiciled in US and non-US locations that are being serviced by the investment adviser or a controlled affiliate.
- **Unattributed Funds and Assets – Global – US – Non-US Funds and Assets**
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence cannot attribute to one or more Fund Auditor at this time.
- **Total Fund Relationships**
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence attributes to one or more Fund Auditors. While not common, a fund can have more than one Auditor.
- **Total Unique Funds**
  - Measures public and private funds and assets domiciled in US and non-US locations.
- **All Other Auditors**
  - Is a measure of funds and assets attributed to Fund Administrators ranked outside the Top 25.

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# The Convergence Leadership Team



## **John Phinney**

Chairman/CEO

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John Phinney is Chairman and CEO of Convergence Inc. a Data as a Service (DaaS) company founded on the principals of industry transparency and risk mitigation.

John has spent his entire career working with the world's leading asset managers to increase revenues, improve efficiency and manage investment and non-investment risk. He is a proven thought leader who has designed and developed several first-ever initiatives, including being a named inventor for a patent for a Tier 1 multinational bank.

JPMorgan, Fidelity Investments, TRG Asset Management and Apollo Global Management pedigree.



## **George Evans**

President/Chief Revenue Officer

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George Evans is responsible for business development and the delivery of Convergence methodology, solutions, and advisory services to Convergence clients. George has a long history of assisting firms with forward thinking, market leading and innovative techniques to capitalize on short term opportunities while staying focused on long term success.

He has over 40 years of experience in the financial services industry, primarily in the traditional asset management, hedge, private equity, banking, and insurance verticals.



## **Warren Master**

Chief Technology Officer

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Warren Master is responsible for all technology research and development at Convergence. He is an accomplished technology executive and hands on technology visionary with over 40 years experience in technology with 30 years specializing in the financial services. Warren has business experience on both the buy and sell side as well as the asset servicing side of the business.

Chemical Bank, Chase Manhattan Bank, JPMorgan and TRG Asset Management pedigree.



## **George Gainer**

Head of Client Management

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phone: 203-956-4824

George's career spans buy and sell side firms including Gravitas where he was a Finance & Business Performance Analyst and Apollo [through Gravitas] where he was responsible for Business Analysis & Reporting.

Prior to Apollo, George was at Iron Mountain as an Acquisition Accounting Manager, KPMG as Transaction Services Manager, and Deloitte where he was part of Audit Senior Staff.