

**Top 25
Private Fund Auditors
League Tables**

**Year-over-Year
August
2019-2020**

Public Version



CONVERGENCE
OPTIMAL PERFORMANCE

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- Founded in 2013, Convergence provides independent insights into important trends and challenges facing our clients in the fast-growing and dynamic asset management industry by leveraging and creating alternative data and data science analytics.
- Our insights help clients grow revenue, improve efficiency and identify and manage risks.
- Our clients include Asset Managers, Institutional Investors and Service Providers.
- Our founders, are former C-Suite executives in hedge funds, private equity funds, broker-dealers and securities exchanges.
- We are headquartered in South Norwalk, CT and operate in New Jersey and Hyderabad, India.
- For additional information please contact John Phinney @ 203-956-4824 or George Gainer @ 203-956-4824 or to learn more about how Convergence can help you.

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The Importance of Understanding Growth and Size

Can growth mask a negative trend?

- The answer is YES! So be careful. Growth is driven by many factors, each of which reveals strengths and challenges that the reader cannot see without additional details. For example, Asset growth of +10% can be driven by a +30% increase in asset inflation and a -20% client attrition rate. Not such a good story!
- Convergence uses 9 proprietary growth factors to explain what drives growth within and across the industry and tells you when growth may be masking a negative story or trend.
- Convergence offers its clients “Competitive Analysis” insights that decompose and benchmark growth to the market and selected peers, across 7 Fund Types, and the top 10 strategies in the Hedge Fund segment.

Terms Used in Our League Tables

Terms and Definitions

- **Peer Groups and Values**
 - Peer Groups were built based on size similarities and their fund and asset rank
- **Market Y-Y Growth**
 - Year-over-year % growth in total Funds and Assets, based on 100% of ADV filings at our reporting date
- **Peer Group Y-Y Growth**
 - Year-over-year % growth in the Funds and Assets of the entire Peer Group, and individual Administrators
- **Growth vs. Market**
 - Compares the Peer Group and individual Administrator's growth rate to the Market's growth rate
- **Growth vs. Peer**
 - Compares individual Administrator growth rate to the Peer Group growth rate
- **SOM 20 and SOM 19**
 - Share of Market at period end 2020 and 2019
- **SOM Change**
 - Signifies whether the Administrator Gained (+) or Lost (-) Market Share in the last 12 months
- **Rank 20 and Rank 19**
 - Convergence ranks each Administrator in order of Fund Assets and Size. #1 signifies the largest
- **Rank Changes**
 - 2019 Rank less 2020 Rank. A positive value means the Administrator improved its ranking
- **Not Reported**
 - Means that we are unable to map the private fund to an SEC or State registered investment Adviser and therefore cannot attribute it to an Audit firm with enough confidence to include it with the Audit or private funds.

2020 Fund Auditor League Table Upgrade

- Effective with the release of our January 2020 Fund Auditors League tables, we are proud to announce the addition of 23,937 private funds and \$1.3TR in AUA to the analysis.
- We spent several years evaluating, normalizing and curating new data sources to identify the types of private funds not disclosed in Form ADV, curate the data to our accuracy standards and develop various approaches to attribute them to Fund Administrators and Auditors.
- Our private fund database is the largest and most comprehensive in the market. We track 87,000 Hedge, Private Equity, Venture Capital, Real Estate, Securitized Assets and Other funds and describe them with 60 different data artifacts.
- Convergence clients can request a list the new funds we attributed to them and discuss our methodology.

Top 25 Auditors By Funds and Assets-All Fund Types

Convergence Aug 2020 Auditor League Tables-Private Funds										Convergence Aug 2020 Auditor League Tables-Private Fund Assets									
All Auditor	Aug-20 # Funds	Aug-19 # Funds	19-20 Change	19-20 Change %	Market Share-20	Market Share-19	Aug-20 Rank	Aug-19 Rank	Rank Change	All Auditor	Aug-20 Assets	Aug-19 Assets	19-20 Change	19-20 Change %	Market Share-20	Market Share-19	Aug-20 Rank	Aug-19 Rank	Rank Change
PRICE WATERHOUSE COOPERS	15,169	15,170	-1	0.0%	17.0%	17.0%	1	2	1	PRICE WATERHOUSE COOPERS	5,971.15	5,259.48	\$711.67	13.5%	29.3%	29.2%	1	1	0
ERNST YOUNG	14,589	15,367	-778	-5.1%	16.4%	17.2%	2	1	-1	ERNST YOUNG	5,696.76	5,153.82	\$542.95	10.5%	28.0%	28.6%	2	2	0
KPMGRK	11,603	12,279	-676	-5.5%	13.0%	13.7%	3	3	0	DELOITTE TOUCHE	3,006.60	2,583.81	\$422.79	16.4%	14.8%	14.4%	3	4	1
DELOITTE TOUCHE	9,785	9,745	40	0.4%	11.0%	10.9%	4	4	0	KPMGRK	2,913.16	2,589.77	\$323.39	12.5%	14.3%	14.4%	4	3	-1
EISNERAMPER	3,299	3,061	238	7.8%	3.7%	3.4%	5	5	0	GRANT THORNTON	374.49	302.53	\$71.96	23.8%	1.8%	1.7%	5	5	0
RSM	2,937	2,971	-34	-1.1%	3.3%	3.3%	6	6	0	RSM	308.94	282.61	\$26.34	9.3%	1.5%	1.6%	6	6	0
BDO SEIDMAN	2,057	2,040	17	0.8%	2.3%	2.3%	7	7	0	BDO SEIDMAN	286.44	239.20	\$47.25	19.8%	1.4%	1.3%	7	7	0
SENSIBA SAN FELIPO	1,875	889	986	110.9%	2.1%	1.0%	8	9	1	EISNERAMPER	156.84	152.97	\$3.87	2.5%	0.8%	0.8%	8	8	0
GRANT THORNTON	1,553	1,552	1	0.1%	1.7%	1.7%	9	8	-1	PLANTE MORAN	48.55	37.37	\$11.18	29.9%	0.2%	0.2%	9	10	1
SPICER JEFFERIES	912	883	29	3.3%	1.0%	1.0%	10	10	0	COHNREZNICK	47.52	38.72	\$8.80	22.7%	0.2%	0.2%	10	9	-1
RICHEY MAY CO	895	687	208	30.3%	1.0%	0.8%	11	12	1	FRANK RIMERMAN CO	47.33	35.52	\$11.81	33.3%	0.2%	0.2%	11	11	0
COHNREZNICK	811	736	75	10.2%	0.9%	0.8%	12	11	-1	BAKER TILLEY VIRCHOW KRAUSE	44.87	32.73	\$12.14	37.1%	0.2%	0.2%	12	13	1
FRANK RIMERMAN CO	781	598	183	30.6%	0.9%	0.7%	13	13	0	MAYER HOFFMAN MCCANN	35.60	27.91	\$7.69	27.6%	0.2%	0.2%	13	14	1
PLANTE MORAN	524	465	59	12.7%	0.6%	0.5%	14	15	1	MAZARS	34.72	27.44	\$7.28	26.5%	0.2%	0.2%	14	15	1
WEAVER	503	472	31	6.6%	0.6%	0.5%	15	14	-1	CROWE HORWATH	34.69	33.19	\$1.50	4.5%	0.2%	0.2%	15	12	-3
MOSS ADAMS	411	387	24	6.2%	0.5%	0.4%	16	17	1	MOSS ADAMS	28.28	23.09	\$5.19	22.5%	0.1%	0.1%	16	16	0
BAKER TILLEY VIRCHOW KRAUSE	388	321	67	20.9%	0.4%	0.4%	17	19	2	SPICER JEFFERIES	21.12	17.79	\$3.33	18.7%	0.1%	0.1%	17	17	0
COHEN & CO	383	415	-32	-7.7%	0.4%	0.5%	18	16	-2	WEAVER	18.55	14.24	\$4.31	30.3%	0.1%	0.1%	18	22	4
MARCUM LLP	329	349	-20	-5.7%	0.4%	0.4%	19	18	-1	ELLIOTT DAVIS	18.50	16.23	\$2.27	14.0%	0.1%	0.1%	19	20	1
WITHUM SMITH BROWN	326	295	31	10.5%	0.4%	0.3%	20	20	0	COHEN & CO	17.97	17.33	\$0.64	3.7%	0.1%	0.1%	20	19	-1
CROWE HORWATH	235	232	3	1.3%	0.3%	0.3%	21	21	0	BKD	17.54	15.58	\$1.96	12.6%	0.1%	0.09%	21	21	0
MAYER HOFFMAN MCCANN	228	210	18	8.6%	0.3%	0.2%	22	22	0	MARCUM LLP	16.85	17.57	-\$0.72	-4.1%	0.1%	0.1%	22	18	-4
MAZARS	210	173	37	21.4%	0.2%	0.2%	23	25	2	WITHUM SMITH BROWN	13.74	13.31	\$0.43	3.3%	0.1%	0.1%	23	23	0
BKD	207	203	4	2.0%	0.2%	0.2%	24	23	-1	SENSIBA SAN FELIPO	13.34	9.06	\$4.28	47.2%	0.1%	0.0%	24	27	3
DEMETRIUS BERKOWER	201	197	4	2.0%	0.2%	0.2%	25	24	-1	ANCHIN BLOCK ANCHIN	10.29	10.27	\$0.02	0.2%	0.1%	0.1%	25	24	-1
NOT REPORTED	13,521	14,497	-976	-6.7%	15.2%	16.2%				NOT REPORTED	990.82	868.35	\$122.47	14.1%	4.9%	4.8%			
ALL OTHER	5,347	5,289	58	1.1%	6.0%	5.9%				ALL OTHER	199.12	194.44	\$4.68	2.4%	1.0%	1.1%			
TOTAL	89,079	89,483	-404	-0.5%	100.0%	100.0%				TOTAL	20,373.81	18,005.26	\$2,368.55	13.2%	100.0%	100.0%			
NOT REPORTED RATE	15.2%	16.2%	-1.0%	-6.3%						NOT REPORTED RATE	4.9%	4.8%	0.0%	0.8%					

Please be advised that the columns in the league tables have been modified to improve readability

Company Leadership



John Phinney, Chairman and Co-President

Career History

- ❖ Apollo Global Management-Fund Group: CFO/COO, Rohatyn Group: CFO/COO, JPMorgan [Various Divisions]: CFO, Fidelity Alternative Investments: Director of Operations
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Eileen Cleary, President, Convergence Talent Management

Career History

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George Gainer, CPA Global Head – Client Management

Career History

- ❖ Gravitas: Finance & Business Performance Analyst, Apollo [through Gravitas]: Business Analysis & Reporting, Iron Mountain: Acquisition Accounting Manager, KPMG: Transaction Services Manager, Deloitte: Audit Senior Staff
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John Pethtel, Chief Technology Officer

Career History

- ❖ Bank of America – Head of Global Equities Reference Data and Client Delivery, Merrill Lynch: Portfolio Risk Analytics Technology Head, ITG: Senior Product Manager Market and Reference Data, Nicholas Applegate: Market and Reference Data Head
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George Evans, Co-President

Career History

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James Kelly, Senior Managing Director-Institutional Investors

Career History

- ❖ Citibank-Head Capital Introduction (Americas), Morgan Stanley-Head Capital Introduction (Americas), Texas Alternative Investment Association-Advisory Board, Bear Stearns-Managing Director of Transition Management, NYSE-Floor Official and Member Judiciary Hearing Panel
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Vidya Minukuri, Global Head of Data Science & Research

Career History

- ❖ Tata Consultancy Services: Assistant Business Consultant & Project Manager, British Telecom [through TCS]: Lead Business Analyst & Solution Architect, Ericsson [through TCS] : IT Systems Engineer and IT development team leader
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