

Product Name - Talent Identification Management, or TIM

Product Description – TIM leverages our industry leading big data, subject matter expertise and data science to create business intelligence that you can use to support searches for leadership staff. It can enhance the experience you get from external recruiters.

Product Benefits – TIM data access lets you quickly identify the addressable market of candidates and quickly narrow down the population based on their skills and capabilities. TIM business intelligence provides you with insights about the people, experience and current and prior employers.

Product Features

- 1. **Searchable Data Factors** We created 23 factors to define the capabilities for every name in our database. For example, gender, prior employers, employment duration and experience with asset classes, strategies, fund types, service providers, regulators and geographies, to name a few.
- 2. Candidates Coverage Our candidate pool covers 65,000 CCO, CFO, COO and CEOs.
- 3. **Comprehensive and Customizable** TIM lets you identify the universe of candidates that meet your requirements across the entire market, regardless of geography, and adds depth and breadth to candidates you or recruiters have in your networks.
- 4. **Business Intelligence** TIM provides important experiential context. This helps you focus on key attributes needed for the job.
- 5. Market and Employer Context TIM provides information about hiring and turnover trends across the industry as well as key insights about their current employers that can help you determine their receptivity to your outreach. For example, candidates working for firms that are downsizing or dealing with growth and regulatory challenges might be more open to talking.

Product Users – Human Resources and other hiring professionals in your firm.

Get in touch to learn more about TIM

David Etzbach, Managing Director Phone: 203 446-4728 Email: detzbach@convergenceinc.com