



CONVERGENCE
OPTIMAL PERFORMANCE

**A Proforma Look at Alter Domus
Post Cortland Funds Services Purchase
Convergence Insight #19
November 16, 2017**

On November 15, 2017, Alter Domus announced the acquisition of Cortland Fund Services (“Cortland”). Convergence created a “pro-forma” view of the Private Assets and Funds of the combined firm. The newly combined firm has fund administration relationships with 305 private funds with \$65bn in Regulatory Assets. Alter Domus’ new position in Convergence’s October League Tables improves to #21 in Private Fund Assets and to #20 in Private Funds. Competitors should take notice as Alter Domus grew in key segments, such as Real Estate. The Fund Administration market has been very active this quarter with 3 acquisitions already announced! The question in the minds of all Fund Administration fans is “who will sell next”? We think we know and are happy to discuss with you who it is why we believe it will happen.

FUND TYPES	# FUNDS						ASSETS (BN)					
	ALT DOMUS FUNDS	ALT DOMUS RANK	CORTLAND FUNDS	CORTLAND RANK	COMBINED FUNDS	COMBINED RANK	ALT DOMUS FUNDS	ALT DOMUS RANK	CORTLAND FUNDS	CORTLAND RANK	COMBINED FUNDS	COMBINED RANK
HEDGE FUNDS	7	51	15	44	22	37	\$3.97	40	\$0.36	105	\$4.33	39
PRIVATE EQUITY	119	17	26	33	145	15	\$21.07	17	\$5.21	34	\$26.27	13
REAL ESTATE	22	13	76	3	98	3	\$3.20	13	\$10.85	4	\$14.05	3
VENTURE CAPITAL	4	25	0	-	4	25	\$0.76	26	\$0.00	-	\$0.76	26
SAF	3	20	14	13	17	12	\$0.58	24	\$3.86	14	\$4.44	13
OTHER	14	27	5	35	19	24	\$14.94	12	\$0.10	105	\$15.05	12
TOTAL PRIVATE FUNDS	169	26	136	36	305	20	\$44.52	24	\$20.39	36	\$64.91	21
FUND STRATEGIES	FUNDS	RANK	FUNDS	RANK	FUNDS	RANK	PFRAUM	RANK	PFRAUM	RANK	PFRAUM	RANK
DEBT-DIVERSE	2	25	11	16	13	15	\$0.00	87	\$0.86	32	\$0.86	32
DISTRESSED-DEBT	0	-	0	-	0	-	\$0.00	-	\$0.00	-	\$0.00	-
EMERGING MARKETS	3	21	0	-	3	21	\$1.14	23	\$0.00	-	\$1.14	23
EQUITY	6	27	1	32	7	26	\$3.79	22	\$0.00	130	\$3.79	22
FUND OF FUNDS	80	14	6	38	86	14	\$16.12	9	\$0.19	70	\$16.31	9
MULTI-STRAT	15	34	9	40	24	29	\$14.94	19	\$2.07	42	\$17.02	19
REAL ESTATE	11	18	76	3	87	3	\$1.10	36	\$11.17	3	\$12.27	2
SAF	3	19	12	13	15	11	\$0.58	23	\$1.82	15	\$2.39	14
QUANT	0	-	2	14	2	14	\$0.00	-	\$0.00	29	\$0.00	29
ALL OTHER STRATEGIES	49		19		68		\$6.85		\$4.27		\$11.12	